



Photo by Jessica Lecaptain



Photo by Pilot Karl Hatlemark



## SEARCHING FOR THE LIGHT IN A DARK YEAR

The reach and relevance of LifeFlight of Maine's mission are more evident than ever before. We continue to safely care for those who are critically ill with COVID-19, while also transporting patients of all ages—from premature infants, to critically injured young adults, to adults who need specialty cardiac care. **The calls for help come from all points in Maine**—from the mountains to the lakes and coastal islands, from highways, trails, main streets, and, importantly, from hospital to hospital.

While our hearts are heavy for the losses that so many have endured in the past year, we want to celebrate all our partners in EMS, our hospitals, law enforcement agencies, and everyone who continues to be there on the front line with us. **LifeFlight is just one part of an extensive network of statewide public safety partners.** When all these organizations work together as one team, the system can collectively provide the safest and most effective care for patients across the state.

**We are also grateful for the support of our donors**, including individuals, foundations, communities, hospitals, businesses, and so many other organizations around the state. Their support allows LifeFlight to operate and maintain a safe, fast, and reliable fleet; provide critical care education to our team and partners around the state; upgrade and replace our advanced medical equipment; and enhance the aviation infrastructure used by LifeFlight and aviators around the state.

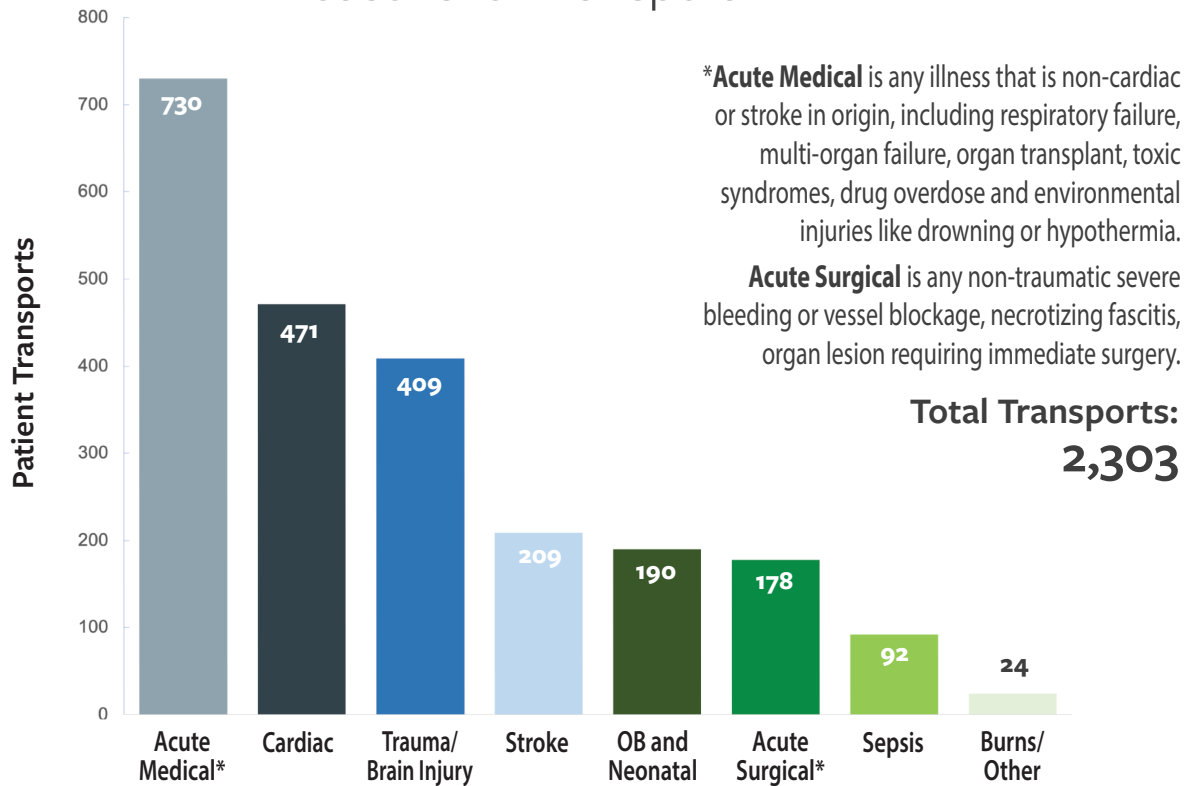
Most importantly, we want to thank the LifeFlight medical, aviation, and support crews. They work tirelessly 24/7/365, **caring for the people of Maine with extraordinary compassion, clinical acumen, and a fierce dedication to service.** Since 1998, LifeFlight of Maine teams have cared for more than 33,000 patients, and in the past year, have transported an average of six patients every day.



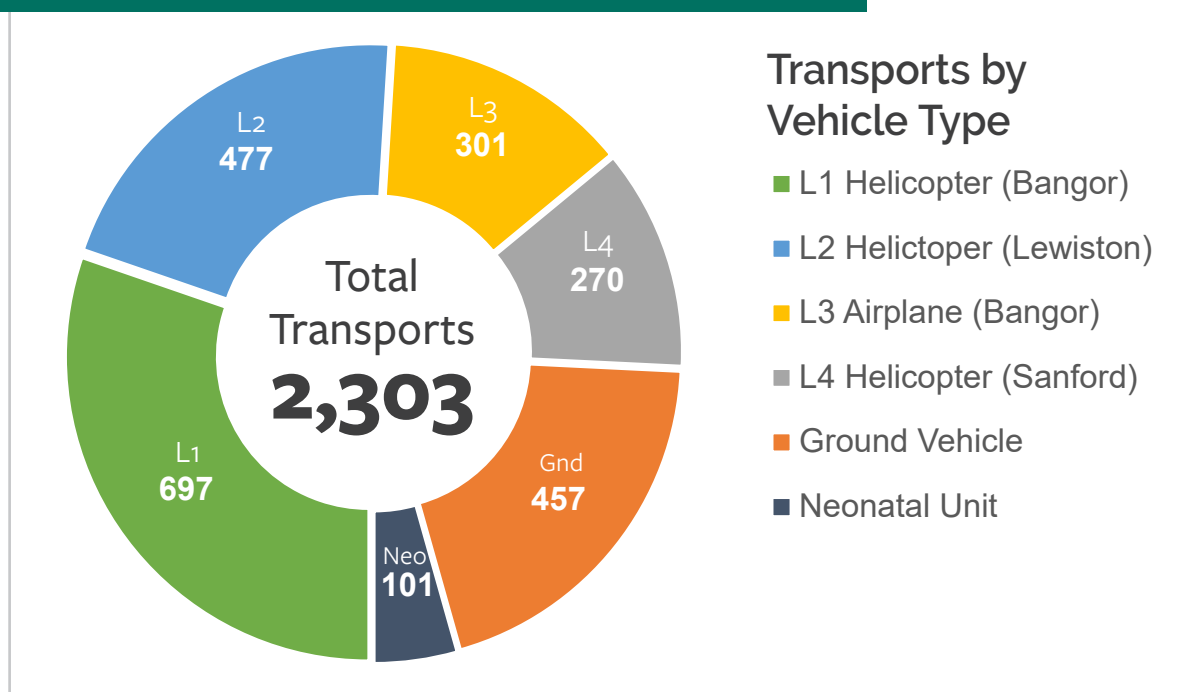
**THE LIFEFLIGHT FOUNDATION**

# WHO WE HELP

## Reasons for Transport in FY21



## HOW WE GET THERE



# WHERE WE GO



## FY 2021 TRANSPORTS BY LOCATION

**2,303** TOTAL TRANSPORTS

**136** MAINE TOWNS

**1** transport  
every **4** hours

**NEO:** Neonatal transports in partnership with Northern Light Eastern Maine Medical Center NICU team

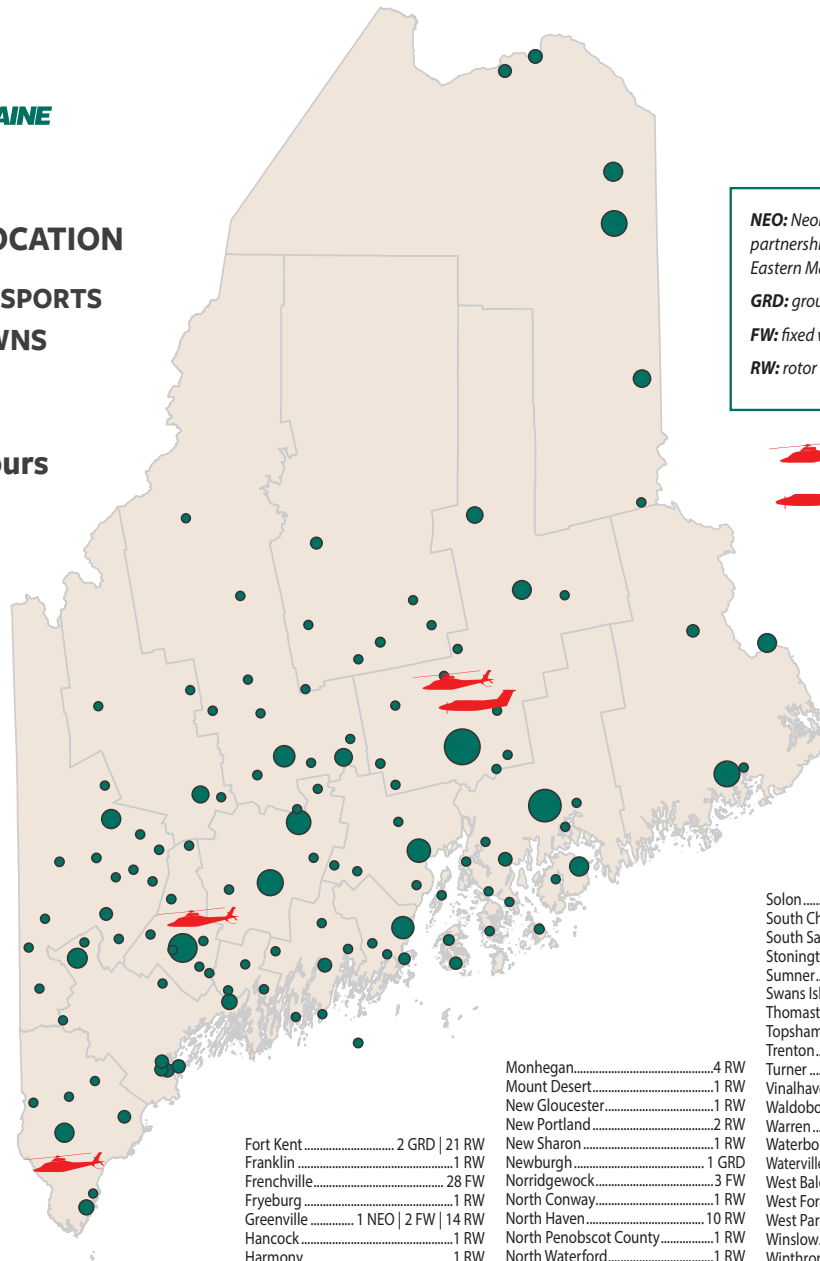
**GRD:** ground transports

**FW:** fixed wing (airplane) transports

**RW:** rotor wing (helicopter) transports

 Helicopter Base

 Airplane Base



Plus 83 transports from 18 towns in New Hampshire, Vermont, and Massachusetts

Abbot.....	1 RW
Acton.....	1 GRD   2 FW
Auburn.....	3 FW
Augusta.....	11 NEO   13 GRD   3 FW   73 RW
Avon.....	4 RW
Bangor.....	5 NEO   29 GRD   75 FW   49 RW
Bar Harbor.....	1 NEO   20 GRD   39 RW
Beddington.....	1 RW
Belfast.....	9 NEO   13 GRD   1 FW   62 RW
Bethel.....	3 RW
Bethen.....	1 RW
Biddeford.....	12 GRD   9 RW
Bingham.....	1 RW
Blue Hill.....	10 GRD   17 RW
Boothbay Harbor.....	1 RW
Bowdoinham.....	1 RW
Bradford.....	1 RW
Bridgton.....	1 NEO   13 GRD   50 RW
Brooklin.....	1 RW
Brooks.....	1 RW
Brownfield.....	1 RW
Brownville.....	1 RW
Brunswick.....	1 NEO   6 GRD   3 FW   28 RW
Bryant Pond.....	3 RW
Buckfield.....	3 RW
Calais.....	14 GRD   44 RW
Canaan.....	1 RW
Canton.....	1 RW
Cape Neddick.....	1 GRD
Caribou.....	3 NEO   3 GRD   32 FW   21 RW
Carrabassett.....	1 RW
Castine.....	1 RW
Central Aroostook County.....	1 GRD
Clinton.....	1 RW
Damariscotta.....	28 RW
Danforth.....	2 RW
Dixfield.....	1 RW
Dover-Foxcroft.....	11 NEO   37 GRD   50 RW
Dresden.....	1 RW
East Hancock County.....	1 RW
East Machias.....	1 RW
Eddington.....	1 RW
Ellsworth.....	26 NEO   36 GRD   77 RW
Exeter.....	1 RW
Fairfield.....	1 RW
Farmington.....	7 GRD   40 RW

Fort Kent.....	2 GRD   21 RW
Franklin.....	1 RW
Frenchville.....	28 FW
Fryeburg.....	1 RW
Greenville.....	1 NEO   2 FW   14 RW
Hancock.....	1 RW
Harmony.....	1 RW
Harborside.....	1 RW
Harrison.....	1 RW
Holden.....	1 RW
Hollis Center.....	1 RW
Houlton.....	4 NEO   9 GRD   18 FW   19 RW
Islesboro.....	2 RW
Jackman.....	1 GRD
Jefferson.....	1 RW
Kingfield.....	1 RW
Lagrange.....	1 RW
Lee.....	1 RW
Lewiston.....	1 NEO   58 GRD   57 RW
Liberty.....	1 RW
Limerick.....	1 RW
Lincoln.....	15 GRD   43 RW
Lincolnville.....	1 RW
Lisbon.....	1 GRD
Livermore Falls.....	2 GRD
Lovell.....	1 RW
Lyman.....	1 GRD
Machias.....	1 NEO   3 GRD   5 FW   35 RW
Millford.....	1 RW
Millinocket.....	5 GRD   7 FW   14 RW
Milo.....	1 RW
Minot.....	1 RW

Monhegan.....	4 RW
Mount Desert.....	1 RW
New Gloucester.....	1 RW
New Portland.....	2 RW
New Sharon.....	1 RW
Newburgh.....	1 GRD
Norridgewock.....	3 FW
North Conway.....	1 RW
North Haven.....	10 RW
North Penobscot County.....	1 RW
North Waterford.....	1 RW
North Piscataquis County.....	1 RW
Northern Somerset County.....	1 RW
Northern Washington County.....	1 RW
Northwest Aroostook County.....	1 RW
Norway.....	1 GRD   21 RW
Osborn.....	1 RW
Owls Head.....	14 FW   1 RW
Oxford.....	1 GRD   1 RW
Palermo.....	1 RW
Palmyra.....	1 RW
Penobscot.....	1 GRD
Peru.....	1 RW
Pittsfield.....	14 GRD   37 RW
Portland.....	4 GRD   8 FW   13 RW
Presque Isle.....	1 NEO   68 FW   29 RW
Princeton.....	18 FW   2 RW
Rangeley.....	1 RW
Rockport.....	7 GRD   71 RW
Roxbury.....	1 RW
Rumford.....	17 GRD   43 RW
Sabattus.....	1 GRD   1 RW
Sanford.....	26 GRD   2 FW   32 RW
Sangerville.....	1 GRD
Sargentville.....	1 GRD
Skowhegan.....	4 NEO   8 GRD   61 RW
Solon.....	1 RW
South China.....	1 RW
South Sanford.....	1 GRD
Stonington.....	3 RW
Sumner.....	2 GRD
Swans Island.....	6 RW
Thomaston.....	1 RW
Topsham.....	1 RW
Trenton.....	1 GRD   4 FW   3 RW
Turner.....	3 GRD
Vinalhaven.....	20 RW
Waldoboro.....	2 RW
Warren.....	2 RW
Waterboro.....	1 RW
Waterville.....	12 NEO   22 GRD   2 FW   55 RW
West Baldwin.....	1 RW
West Forks.....	2 RW
West Paris.....	1 RW
Winslow.....	1 RW
Winthrop.....	2 RW
Woolwich.....	2 RW

### NEW HAMPSHIRE

Berlin.....	2 FW
Dover.....	8 RW
Errol.....	1 RW
Fryeburg.....	1 FW
Laconia.....	2 RW
Lancaster.....	1 RW
Littleton.....	1 RW
North Hampton.....	1 RW
North Conway.....	1 GRD   35 RW
Plymouth.....	3 RW
Portsmouth.....	2 RW
Rochester.....	3 RW
Wolfeboro.....	11 RW

### MASSACHUSETTS

Bedford.....	1 FW
Boston.....	1 NEO
Nantucket.....	6 FW
Vineyard Haven.....	2 FW

### VERMONT

South Burlington.....	1 FW
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# OUTREACH & TRAINING

Our statewide mission, combined with our unique clinical skill set, mean LifeFlight can invest in our communities through training and education.

## Clinical Trainings

# 10

EVENTS

including Pediatrics on the Edge, AEMT skills review, EMS & pediatrics simulations, and respiratory therapists trainings

## Ground Safety and Remote Landing Zone Training

# 14

EVENTS  
around the state and  
online virtual events

# 360

PEOPLE TRAINED  
including firefighters, paramedics,  
and search and rescue

## Red Cross Partnership

# 3

BLOOD DRIVES

# 100+

UNITS DONATED

## LEADERSHIP

### LifeFlight Foundation Board of Trustees

#### Dan Daigneault (Chair)

Former CEO, The First National Bank

#### Zachary Brandwein (Vice Chair)

Attorney, Bernstein Shur

#### Richard Marshuetz (Treasurer)

Former President,  
Princess House, Inc.

#### Mackenzie Lyman (Secretary)

Marketing and Advertising Manager,  
Lyman Morse Boatbuilding

#### Courtney Amos

#### P. David Berez

Senior Producer, Post Office Editorial

#### Diane Danielson

COO, MatMarket, LLC

#### Robert Montgomery-Rice

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Bangor Savings Bank

#### Lori Beth Schwartz

Founder, Identity, Inc.

#### Steve Thomas

President, Steve Thomas Builders

#### Linda Varrell

Founder/Owner,  
Broadreach Public Relations

#### Quentin Walz

Fundraising Lead, DataKind

#### Cynthia Williams

Former Partner,  
Dechert Global Finance

### LifeFlight of Maine Steering Committee

#### Greg LaFrancois (Chair)

President, NLH AR Gould Hospital

#### Steven Littleton (Vice Chair)

CEO, Central Maine Healthcare

#### Nicholas Samilo

Interim CFO & Treasurer,  
Central Maine Healthcare

#### Norm Dinerman, MD FACEP

Medical Director, LifeFlight of Maine

#### Marc Edelman

Chief Operating Officer,  
Northern Light Health

#### Dan Daigneault

LifeFlight Foundation Board Chair

#### Diane Danielson

LifeFlight Foundation Trustee

#### Mackenzie Lyman

LifeFlight Foundation Trustee

#### Thomas Judge (Ex Officio)

Executive Director,  
LifeFlight of Maine

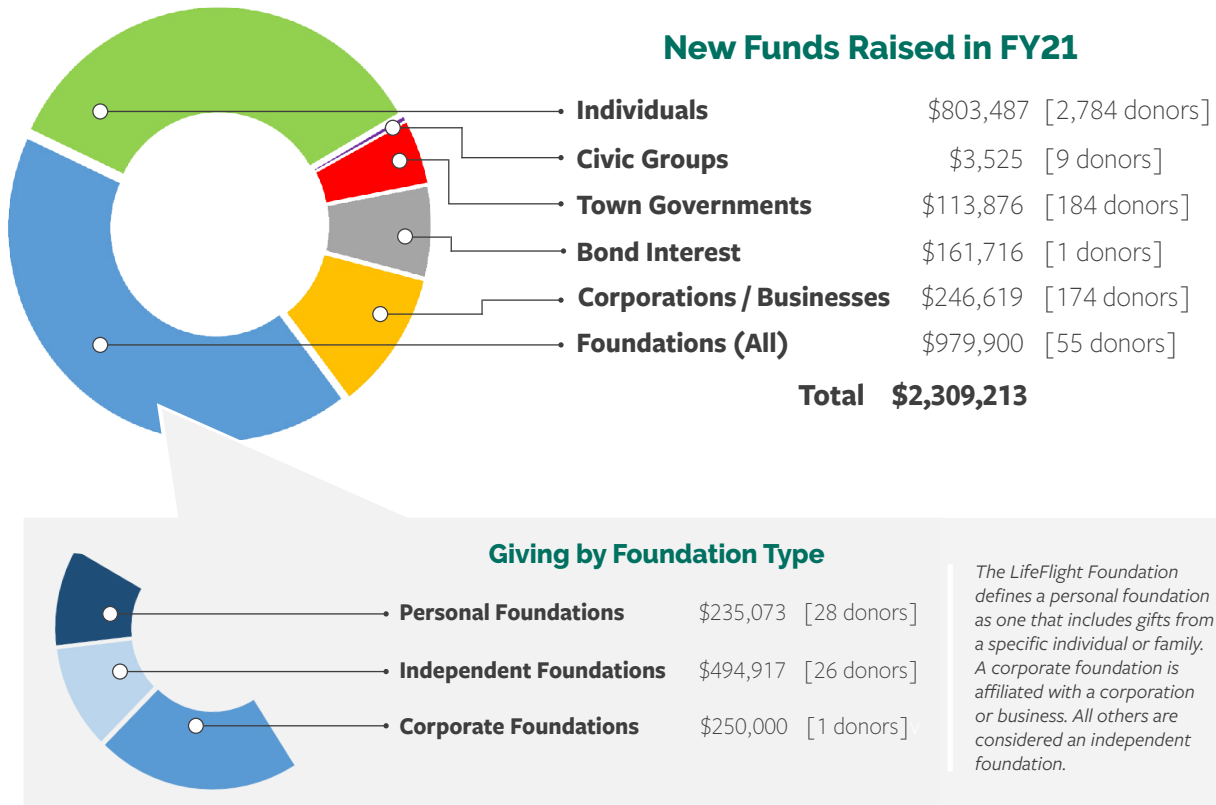
#### Kate O'Halloran (Ex Officio)

Executive Director,  
LifeFlight Foundation

# STATEWIDE SUPPORT

**Every gift we receive is an important confirmation of your belief in the LifeFlight mission.** So the next time you see or hear one of our helicopters in the skies above Maine, we hope you take great pride in knowing that your gift matters. You've done your part to help care for the people of Maine. Thank you!

**For a complete list of donors, please visit: [lifeflightmaine.org/donors](https://lifeflightmaine.org/donors)**



## Last year, 184 towns supported LifeFlight of Maine for a total of \$113,876.

Abbot	Byron	Deblois	Houlton	Long Island	Newry	Prospect Harbor	Stockton Springs	Wallagrass
Acton	Calais	Deer Isle	Edinburg	Lubec	North Yarmouth	Randolph	Stoneham	Walpole
Allagash	Camden	Denmark	Howland	Machias	Northeast	Rangeley	Stonington	Washington
Alna	Canaan	Detroit	Hudson	Madawaska	Harbor	Ripley	Stow	Waterford
Andover	Canton	Dover Foxcroft	Island Falls	Manchester	Orland	Rome	Stratton	Weld
Anson	Caratunk	Dresden	Isle Au Haut	Mariaville	Orrington	Roque Bluffs	Sumner	Wellington
Appleton	Carrabassett	Eastbrook	Islesboro	Masardis	Osborn	Roxbury	Swans Island	West Baldwin
Athens	Valley	Embden	Islesford	Matinicus	Otis	Searsmont	Swanville	West Newfield
Aurora	Carthage	Exeter	Jackman	Mattawamkeag	Otisfield	Searsport	Sweden	Weston
Beddington	Casco	Freedom, NH	Moose River	Maxfield	Palermo	Sebago	Temple	Westport Island
Belfast	Caswell	Freedom	Jonesboro	Medford	Palmyra	Sedgwick	Tenants Harbor	Whitneyville
Blue Hill	Charleston	Frenchville	Jonesport	Milford	Parsonfield	Shapleigh	Thomaston	Wilton
Boothbay	Chebeague	Guilford	Kennebunkport	Millinocket	Passadumkeag	Sherman	Thorndike	Windham
Bremen	Island	Willimantic	Knox	Monhegan	Pembroke	Shirley Mills	Topsfield	Windsor
Bridgton	Chester	Hamlin	Lamoine	Monmouth	Perham	Smithfield	Trenton	Winn
Bristol	China	Harmony	Lebanon	Monticello	Phippsburg	Solon	Upton	Winter Harbor
Brooklin	Clifton	Harpstown	Liberty	Montville	Pittston	Sorrento	Vanceboro	Woolwich
Brooksville	Columbia Falls	Hartford	Limerick	Moscow	Plymouth	Springfield	Veazie	Reed Plantation
Bryant Pond	Cooper	Hebron	Lincolnton	Mount Chase	Portage Lake	Springfield	Vinalhaven	York
Bucksport	Cornish	Hollis Center	Linneus	Mount Vernon	Porter	Stacyville	Waite	
Bucksport	Crawford	Houlton	Livermore Falls	Newburgh	Prospect	Stockholm	Waite	



# FINANCIALS

## THE LIFEFLIGHT FOUNDATION

July 1, 2020 - June 30, 2021

### Foundation Revenue

Contributions and grants	\$2,309,213	[74%]
Payroll Support from LifeFlight of Maine	\$652,098	[21%]
Other Revenue, Net	\$144,235	[5%]
<b>TOTAL REVENUE</b>	<b>\$3,105,546</b>	

### Foundation Expenses

<b>FOUNDATION OPERATION EXPENSES</b>		
Salaries, benefits and taxes	\$652,098	[28%]
Professional fees, net of refunds	\$120,197	[5%]
Publications and mailings	\$106,316	[5%]
Other, net of refunds	\$76,718	[3%]
Occupancy cost	\$54,678	[2%]
Conferences and meetings	\$32,861	[1%]
Insurance and licenses	\$31,647	[1%]
Depreciation	\$1,029	[<1%]
<b>SUB TOTAL</b>	<b>\$1,075,544</b>	
<b>SUPPORT FROM FOUNDATION TO LIFEFLIGHT OF MAINE</b>		
Education & Safety	\$502,430	[21%]
LifeFlight of Maine Facilities Support	\$450,000	[19%]
Medical Equipment	\$169,925	[7%]
COVID-19 Support	\$102,858	[4%]
Aircraft Maintenance & Repair	\$55,500	[2%]
<b>SUB TOTAL</b>	<b>\$1,280,713</b>	
<b>TOTAL EXPENSES</b>	<b>\$2,356,257</b>	

## LIFEFLIGHT OF MAINE

July 1, 2020 - June 30, 2021

### Operating Revenue

Gross Patient Revenue	\$35,474,542	
Discounted, Medicare, MaineCare, Contracts	(\$17,912,155)	
Care for Those Unable to Pay / Free Care	(\$2,229,230)	
Net Patient Revenue	\$15,333,157	[88%]
Payroll Protection Loan	\$1,352,900	[8%]
Contributions from LifeFlight Foundation*	\$670,666	[4%]
Other Revenue	\$35,494	[<1%]
<b>TOTAL REVENUE</b>	<b>\$17,392,217**</b>	

### Operating Expenses

Aviation	\$9,339,905	[55%]
Medical Care	\$3,709,193	[22%]
Depreciation and Amortization	\$1,025,325	[6%]
Professional Fees including LifeFlight Foundation	\$818,415	[5%]
Administration	\$783,699	[5%]
Communications	\$693,097	[4%]
Insurance	\$388,836	[2%]
Interest	\$304,788	[2%]
Property Taxes	\$13,990	[<1%]
<b>TOTAL EXPENSES</b>	<b>\$17,077,248</b>	
LifeFlight Foundation contribution to aircraft made in previous fiscal year and distributed in 2021	<b>\$5,046,495</b>	
LifeFlight Foundation contribution to medical equipment to support new medical equipment and simulation labs	<b>\$610,046</b>	

\* Contribution from the LifeFlight Foundation to support operations and COVID expenditures

\*\* End of year financial report net of bank indebtedness

### LIFEFLIGHT FOUNDATION

Dispatches is a publication of The LifeFlight Foundation, which provides fundraising and public relations support to LifeFlight of Maine, the state's only medical helicopter service.

The LifeFlight Foundation is a nonprofit, tax-exempt organization under Section 501 (c)(3) of the Internal Revenue Service Tax Code. It is governed by an elected board of trustees who represent medical, business, legal, and educational fields throughout the state. The Foundation also supports the development and funding of Maine's major air medical needs, such as trauma training statewide; construction of hospital helipads; and installation of weather reporting, navigational, and communications systems.

The Foundation's office is located in the town of Camden at 13 Main Street, 2nd floor. You can reach us at 207-230-7092 or by email at [info@lifeflightmaine.org](mailto:info@lifeflightmaine.org).

Donations are tax-deductible.

### LIFEFLIGHT OF MAINE

LifeFlight of Maine is a nonprofit statewide critical care medical helicopter service jointly owned by Northern Light Health and Central Maine Healthcare Corporation. LifeFlight's airplane and three helicopters are based in Bangor, Lewiston, and Sanford, and are operated by SevenBar Aviation. Along with dedicated ground ambulances, these vehicles cover the entire state and offshore islands.

LifeFlight complements and supports the work of local EMS and hospital personnel in caring for the critically ill or injured. Each base is staffed by a highly qualified team of pilots, mechanics, flight nurses, and paramedics. More than 33,000 patients have been safely transported since LifeFlight's founding in 1998. LifeFlight was fully re-accredited by the Commission on Accreditation of Medical Transport Systems in 2019.